

AO Medical signs agreement with Planilux

The medical-technology company AO Medical Products AB has signed an agreement with the manufacturing company Gerätebau Felix Schulte in Germany, well known as Planilux. The cooperation is regarding sales and distribution of Carl's Table, AO Medical's ergo-dynamic PACS reading station, from Jan 1st, 2007.

Planilux is a well known manufacturer of analog film viewing equipment. The family Schulte (Planilux) as the Ohlson (AO Medical) family both started their businesses in the 40-ies with the manufacturing of light boxes and X-ray equipment.

- "Planilux is a natural partner for us since they also have the experience of working closely with the users and are knowledgeable of the radiologists' need of a good working environment. In total so far, more than 600 Carl's Table has been sold worldwide and we are calculating on reaching a substantially higher amount of users with such a strong partner as Planilux", notifies Margareta Ohlson, MD AO Medical.

- "We have over the years established a very strong network of dealers for our film viewers and therefore it is positive to continue to supply our radiologists with a good ergonomic viewing environment also for the digital technique, notifies the owner of Planilux Maria Schulte-Neuweiler.

AO Medical and Carl's Table is hereby gaining another partner for sales and distribution. There is a previous successful cooperation regarding manufacturing and sales on the North American market with the company Anthro Corporation in the US. By this new agreement with Planilux there is an asset of a strong network of dealers on the remaining world wide market. AO Medical will hereby also in the future, in a stronger way, be able to focus their resources on development and customer support.

AO Medical Products AB

AO Medical Products has been a pioneer within radiology and image viewing for more than 50 years. Well-known products are the AOT Cut Film Changer and the Auto Alternator Film Viewing System. More than 9000 Auto Alternators have been installed worldwide.

AO Medical today runs an extensive business of developing ergonomic products mainly for digital radiology and soft copy reading. The base for this development is the company's deep know-how about the radiologist's work environment and their need of ergonomics.

AO Medical has their base in Stockholm-Kista, Sweden. www.aomedical.se

Gerätebau Felix Schulte / Planilux

Planilux has been well established in the X-ray world market for more than 50 years. Planilux is a leader in manufacturing high quality and motorized X-ray film viewers, with well known brands as Rotolux and Mammolux. Planilux has during the latest years extended the product line with designs within digital radiology and therefore Carl's Table is a very good extension of this new Planilux product line.

The company is based in Warstein, Germany and has more than 50 employees. www.planilux.com

For more information, please contact:

Margareta Ohlson, Managing Director, AO Medical AB, +46 8 545 620 91
Hans Lappe, Managing Director, Planilux, +49 2902 971312